

June 19, 2020

Ref : APS/MSCDA/500/2020

**ALL THE OFFICE BEARERS / ZONAL OFFICE BEARERS &
DISTRICT PRESIDENTS/SECRETARIES
OF THE M.S.C.D.A.**

Subject : Acquisition of Wockhardt Ltd Brands by Dr. Reddy's Laboratories Ltd

Dear sir,

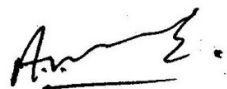
Please find attached letters received from AIOCD vide ref no.APS/AIOCD/623/2020 dt. June 19, 2020 and Dr. Reddy's Laboratories regarding the above subject matter. Which is self – explanatory.

You are hereby requested and advised to kindly circulate the information to all Dr. Reddy's Laboratories Ltd and wockhardt Ltd stockiest for their information and knowledge.

Expecting your immediate action to avoid any further problems to our members in this matter.

Thanking you.

Yours faithfully
For The MSCDA



(Anil Navandar)
Hon Gen. Secretary



THE ALL INDIA ORGANISATION OF CHEMISTS & DRUGGISTS[®]

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President :

J. S. SHINDE

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June 19, 2020

Ref : APS/AIOCD/623/2020

**ALL OFFICE BEARERS / PRESIDENTS / SECRETARIES AND
EXECUTIVE COMMITTEE MEMBERS OF AIOCD**

Sub : Acquisition of Brands of Wockhardt by DRL

Dear Sir,

Please find enclosed herewith the letters reg. above subject matter received from Dr. Reddy's Lab Ltd. The same is self-explicit.

You are kindly requested to send/circulate the information to all the members/stockists of your state urgently.

Thanking you,
For **The All India Organisation of Chemists & Druggists**

(J. S. Shinde)
President

(Rajiv Singhal)
Hon Gen. Secretary

Encl : a/a

Date: 18th June' 2020

To,
Mr. J.S. Shinde
President
AIOCD

To,
Mr. Rajiv Singhal
Hon. Gen. Secretary
AIOCD

Sub: Acquisition of brands from Wockhardt by DRL

Dear Sir,

Please find the attached stockist communication for acquired Wockhardt portfolio for your information and record.

Yours sincerely,
For Dr. Reddy's Laboratories Limited

DocuSigned by:

AF04475ABDA840A...
Authorized Signatory

To,
Stockists
Dr. Reddy's Laboratories Limited

Date: 18th June' 2020

Sub: Acquisition of brands from Wockhardt by DRL

Dear Channel Partner,

Dr. Reddy's Laboratories Ltd. is pleased to inform about the successful completion of the acquisition of select brands of Wockhardt Ltd. Following brands have been acquired by us:

Practin, Zedex, Brozedex, Biovac, Zinderm, Candigurd, Woklav, Winofit, Vitix, Aceroc, Aziwok, Bropax, Cefiwok, Butaproxyvon, Depiwhite, Dicloaqua, Diltoris, Dupact, Eclospan, Esyza, Femix, Gainehair, Gleedox, Immulina, Immumod, Libotryp, Luleze, Manix, Myoceive, Nadimix, Nadoxin, Nebulair, Nexophylin, Novophane. Nuroday, Odnase, Pirfenair, Podoxim, Powercef, PP26, Proceive, Prorab, Rifnim, Sammy, Sertakon, Sper, Tricef, Tryptomer, Udiwok, Viscodyne, Wokadine, Zeebon-R, Wokride & D, Proxyvon plus, Hb_Rich, Fm_24, Bond_7, CC74, Bg_Prot, Ace_Proxyvon, Nourish_Oat, Nortryptomer-p

We are in the process of integrating the above brands with present brand portfolio of Dr. Reddy's. We are taking all necessary steps to ensure product availability and business continuity of the acquired brands. Please note the following in this regard:

- **Product availability:** The acquired brand stocks will be available at DRL CFAs from 19th June' 20 onwards.
- **Trade margin:** Pricing structure will be same as existing DRL portfolio
- **Payment policy,** credit terms will remain same as existing DRL terms.
- **Stockist claim settlement** against returns and all other terms and conditions will remain same as DRL terms.

We thank you once again and look forward for your continued support to maintain adequate inventory of our medicines and for making our products available to patients across the country.

Yours sincerely,
For Dr. Reddy's Laboratories Limited

DocuSigned by:
A Ravi Kumar .
AF04475ABDA840A...
Authorized Signatory