

Ref : APS/MSCDA/287/2022

May 28, 2022

ALL THE DISTRICT PRESIDENTS/SECRETARIES
OF THE M.S.C.D.A.

Subject : SUPPLY OF ADDITIONAL FORMULATIONS OF PANACEA BIOTEC LTD BRANDS BY
MANKIND PHARMA LTD

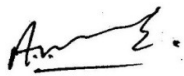
Dear sir,

Please find attached letter received from AIOCD vide ref no. APS/AIOCD/2022 dated April 11, 2022 along with correspondence of Mankind Pharma Ltd. The same is self – explanatory.

You are requested to circulate the same to your district members for their information, knowledge and record.

Thanking you.

Yours faithfully
For The MSCDA



(Anil Navandar)
Hon Gen. Secretary

Encl : a/a

Anuj Sharma/FIELDADMIN/HO <anuj.sharma@mankindpharma.com>

8 April 2022 at
19:24

To: Aiocd Association <aiocd@aiocd.com>

Cc: Jagannath Shinde <jagannath.shinde50@gmail.com>, Rajiv Singhal <gsrajiv.singhal@aiocd.com>

Dear Sir,

Namaskar

Hope you are in pink of health.

Regarding your letter in trailing mail, we would like to apprise you that we had circulated the **official letter state and cnf wise** giving all details as attached to the stockiests. This must clear all confusions and we had taken view regarding expiry and breakage in benefit of trade only.

We are sharing one of the letters as example. This must clarify the points.

Regards
Anuj Sharma



THE ALL INDIA ORGANISATION OF CHEMISTS & DRUGGISTS®

201, Safalya Bldg., 2nd Floor, Opp. Jaigopal Industrial Estate, Baburao Parulekar Marg, Dadar (W), Mumbai - 400 028.
Tel.: 2430 6889 / 2430 6874 • Fax : 2430 6973 • Email : alocd@alocd.com

President :

J. S. SHINDE

Email : alocd@alocd.com

Jagannath.shinde@alocd.com

Hon. Gen.-Secretary :

RAJIV SINGHAL

M/s. Shree Radhey Trade Logistics,
Prabhu Kripa, 120, S. R. Compound,
Lasudla, Indore - 452 010, M.P.

Tel.: 0731 - 4002350 • Mobile : 94250 56394

Email : gsrajiv.singhal@alocd.com

April 6, 2022

Ref: MPL/AIOCD/195/2022

To,

Mr. Anuj Sharma

M/s. Mankind Pharma Ltd

236, Okhla Industrial Estate -3

New Delhi – 110 020.

Ref: Supply of Additional Formulations of Other Company reg...

Dear Mr. Sharma,

During our discussions in meeting had at Delhi, you informed us Mankind was in process to add some formulations of Panacea.

In this regard clear information was supposed to send to trade members as to clearance of Expired goods, change in supply policy if any etc. Our members have not received any information about this.

You are requested to send an official price list as mandated in drug Laws to maintain availability of essential drugs.

Hope that you will send clear-cut guide line as early as possible.

Thanking you

For **The All India Organisation of Chemists & Druggists**

(J. S. Shinde)
President

(Rajiv Singhal)
Hon Gen. Secretary

March 05, 2022

To,
Stockiest Panacea Biotec Ltd
West Bengal

Subject :- Continued sale of Panacea Biotec Ltd (Domestic Sales) brands by Mankind Pharma Ltd

Dear Associate,

We are happy to share that **Mankind Pharma Ltd** has purchased brands from **Panacea Biotec Ltd (Domestic Sales)** for sales and marketing, of its division mentioned as: -

- **Diacar Alpha**
- **Transplant**
- **Procure**
- **Onco Trust**

Therefore **w.e.f. 7th Mar'2022** kindly forward your orders related to above divisions at **Mankind's C&F** in your region. Payment is to be collected in the name of "**Mankind Pharma Ltd**" payable at **Kolkata**.

Address is:

M/s. Star Agencies

Mankind Pharma Ltd.
5, Kustia Road, Kolkata - 700039,
Contact Person: Mr. Animesh Mondal - 9932513993
Email ID: strkol@gmail.com


Former Panacea Stockiest dealing in above divisions should update their documents with Mankind by getting in touch with field staff of **Diacar Alpha / Procure / Transplant / Onco Trust** in your region in the month of **Mar'2022**.

Meanwhile until you fulfill appointment formalities (in Mar'2022) as per **Mankind's** policy, we will continue to supply the products as per your existing terms and conditions.

All Claims / Credit notes / Credit Balances / Commitments Pending for adjustments to stockiest done by Panacea Biotec Pharma Ltd or its representative **till 28th Feb'2022** will be borne by **Panacea Biotec Pharma Ltd only**.

Settlement of breakage / Expiry / Saleable Returns claims with the respect to the stock expiring after **28th Feb'2022**, shall be settled by **Mankind Pharma Ltd** as per policy, on provision of all requisite documents.

Wishing you best of sales



[Authorized Signatory]

Cc.: C&F: M/s. Star Agencies
Field Staff

MANKIND PHARMA LIMITED