

द महाराष्ट्र  
स्टेट केमिस्ट्स अँड  
ड्रुगिस्ट्स असोशिएशन

THE MAHARASHTRA  
STATE CHEMISTS &  
DRUGGISTS ASSOCIATION



OFFICE : 301, Safalya Bldg., 3rd Floor,  
Opp. Jaigopal Industrial Estate,  
Baburao Parulekar Marg,  
Dadar (W.R.), Mumbai - 400 028.  
Phone : 2431 0043, 2431 0017  
Fax : 022 - 2431 0114  
e-mail : info@mscda.in

Affiliated to : **AIOCD**  
All India Organisation of Chemists & Druggists.

July 23, 2020

Ref : APS/MSCDA/511/2020

**ALL THE OFFICE BEARERS / ZONAL OFFICE BEARERS &  
DISTRICT PRESIDENTS/SECRETARIES  
OF THE M.S.C.D.A.**

**Subject : News regarding B To B Sale by some unknown entities..**

Dear sir,

Please find attached letters received from AIOCD vide ref no.APS/AIOCD/634/2020 dt. July 22, 2020 regarding B to B sale by some unknown entities in the state.

You are hereby advised that kindly inform all the members regarding risk factors in dealing with unknown entities and also it's dangerous for our business future also.

Kindly take it seriously and do the needful.

Thanking you.

Yours faithfully  
For The MSCDA

(Anil Navandar)  
Hon Gen. Secretary



# THE ALL INDIA ORGANISATION OF CHEMISTS & DRUGGISTS®

201, Safalya Bldg., 2nd Floor, Opp. Jaigopal Industrial Estate, Baburao Parulekar Marg, Dadar (W), Mumbai 400 028.  
Tel.: 2430 6889 / 2430 6874 / 6145 2929 • Fax : 2430 6973 / 6145 2925 • Visit us on : www.aiocd.net

**President :**

**J. S. SHINDE**

Email: aiocd@aiocd.com

jagannath.shinde@aiocd.com

**Hon. Gen- Secretary :**

**RAJIV SINGHAL**

M/s. Shree Radhey Trade Logistics,  
Prabhu Kripa 120, S. R. Compound,  
Lasudia, Indore - 452 010, M.P.

Tel. : 0731 - 4002350 Mob.: 9425056394

Email : gsrajiv.singhal@aiocd.com

July 22, 2020

Ref : APS/AIOCD/634/2020

**ALL OFFICE BEARERS / PRESIDENTS / SECRETARIES AND  
EXECUTIVE COMMITTEE MEMBERS OF AIOCD**

**Sub : News regarding B To B Sale by some unknown entities..**

Dear Sirs,

Some of our State Members informed us that Persons / unknown entities offering Pharmaceutical products to our Wholesale members other than regular, original manufacturers route .

This may pose not only threats to integrated channel (i.e. Manufacturers CFA to Stokiest) of Pharma Distribution but may cause entry of spurious/ substandard products in market & threat to health of common public.

You are all advised to inform our members, not to entertain such entities for any reasons, including discounts.

Please write to AIOCD your views on above referred issue and suggest proposed action to be taken to restrict such entities.

Thanking you,

For The All India Organisation of Chemists & Druggists

(J. S. Shinde)  
President

(Rajiv Singhal)  
Hon Gen. Secretary



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**President :**

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Email: [aiocd@aiocd.com](mailto:aiocd@aiocd.com)

[jagannath.shinde@aiocd.com](mailto:jagannath.shinde@aiocd.com)

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